

University of New Hampshire at Manchester  
Intent to Minor in Entrepreneurship

The objective of the Minor in Entrepreneurship is to provide students the opportunity to gain a market credible knowledge base in business, complementing their major program of study. This knowledge base will help students successfully transition into the working world. Questions about the minor should be addressed to the Minor Supervisor, Prof. Kelly Kilcrease, Associate Professor in Business, 603-641-4186, [kelly.kilcrease@unh.edu](mailto:kelly.kilcrease@unh.edu).

The Entrepreneurship Program integrates the knowledge and experiences gained in other disciplines, as well as from the field of entrepreneurship, into an understanding of the process of new venture creation and the management of entrepreneurial businesses. With the minor presenting entrepreneurial concepts from a generalist perspective, students will acquire knowledge to conceive, develop, and launch new ventures and to turn innovative ideas into products that can be brought to market. Emphasis is placed on the managerial, legal, and marketing aspects of start-up businesses. The program culminates with a juried business plan competition for financial backing and start-up funding support.

The minor requires five specific courses (20 credits); substitutions are not permitted. Students must earn grades of at least C- in each individual course and an overall gpa of 2.0 in courses for the minor. Transfer students may transfer one 4-credit course, provided the Minor Supervisor determines it to be equivalent to a required course. Courses taken on the pass/fail basis may not be used for the minor. No more than 8 credits used by the student to satisfy major requirements may be used in the minor. Courses being taken in the student's final semester should be listed with the notation of "Now Being Taken" in the Grade Received and Credit Hours column below.

This form must be completed prior to beginning coursework leading to the Minor in Entrepreneurship and a copy submitted to Academic Counseling Office. Students must declare the minor by their sophomore year as only one course will be offered each semester. Upon completion of the coursework, the student must resubmit the original form with all course information noted and signed by the student's major advisor and the minor supervisor. The Academic Counseling Office will then secure approval of Dean. The minor will appear on the student's academic record when all the necessary courses have been successfully completed.

Name \_\_\_\_\_ Student ID \_\_\_\_\_

Address \_\_\_\_\_

College and Major \_\_\_\_\_ Intended Graduation date: \_\_\_\_\_

**REQUIRED COURSES:**

Dept. Name	Course Number	Course Title	Grade Received	Credit Hours	*
BUS	410	Introduction to Entrepreneurship			
BUS	453	Leadership for Management			
BUS	550	Business Law			
BUS	565	Selling and Sales Management			
BUS	600	New Venture Creation			

Student Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Student's Major Advisor: \_\_\_\_\_ Date: \_\_\_\_\_

Minor Supervisor: \_\_\_\_\_ Date: \_\_\_\_\_

Special Conditions: \_\_\_\_\_

*For Dean's Office/Registrar's Office Use Only:		SHADEGR _____
08/12	code _____	SGASTDN _____